

# WHO DO I KNOW?

You know a lot of people! Those people form your network of support and can help you reach your Orangewood Challenge goal. Take a moment to list out people you know from all different areas of your life. Many of these people want to give back!

## MY ACTIVE LIFE...

Gym Partners \_\_\_\_\_  
Spin/Yoga/ Pilates Classmates \_\_\_\_\_  
Personal Trainer \_\_\_\_\_  
Running Group \_\_\_\_\_  
Hiking Club \_\_\_\_\_  
Golf Partners \_\_\_\_\_  
Tennis Partners \_\_\_\_\_  
Physical Therapist \_\_\_\_\_  
Coach/Coaches \_\_\_\_\_

## MY WORK LIFE...

Coworkers \_\_\_\_\_  
Clients \_\_\_\_\_  
Vendors \_\_\_\_\_  
Recruiter \_\_\_\_\_  
Corporate Foundation \_\_\_\_\_  
Mentors \_\_\_\_\_

## MY FAMILY...

Sisters \_\_\_\_\_  
Sisters-in-law \_\_\_\_\_  
Brothers \_\_\_\_\_  
Brothers-in-law \_\_\_\_\_  
Parents \_\_\_\_\_  
Aunts \_\_\_\_\_  
Uncles \_\_\_\_\_  
Cousins \_\_\_\_\_  
Grandparents \_\_\_\_\_

## SERVICES I USE...

Accountant \_\_\_\_\_  
Attorney \_\_\_\_\_  
Barber \_\_\_\_\_  
Bartender \_\_\_\_\_  
Bookkeeper \_\_\_\_\_  
Carpenter \_\_\_\_\_  
Caterer \_\_\_\_\_  
Childcare \_\_\_\_\_

## SERVICES I USE (cont.)

Chiropractor \_\_\_\_\_  
Coffeehouse \_\_\_\_\_  
Contractor \_\_\_\_\_  
Dentist \_\_\_\_\_  
Doggie Daycare \_\_\_\_\_  
Electrician \_\_\_\_\_  
Favorite Restaurant(s) \_\_\_\_\_  
Financial Planner \_\_\_\_\_  
Florist \_\_\_\_\_  
Hairstylist \_\_\_\_\_  
Hardware Store \_\_\_\_\_  
Hospital \_\_\_\_\_  
Landlord \_\_\_\_\_  
Library \_\_\_\_\_  
Mail Carrier \_\_\_\_\_  
Manicurist \_\_\_\_\_  
Nurse \_\_\_\_\_  
Pet Groomer \_\_\_\_\_  
Pharmacist \_\_\_\_\_  
Physician \_\_\_\_\_  
Plumber \_\_\_\_\_  
Property Manager \_\_\_\_\_  
Real Estate Agent \_\_\_\_\_  
Supermarket \_\_\_\_\_  
Tanning Salon \_\_\_\_\_  
Veterinarian \_\_\_\_\_  
Wedding Planner \_\_\_\_\_

## OTHER PEOPLE I KNOW...

Children's Friends \_\_\_\_\_  
College Friends \_\_\_\_\_  
Social Media Friends \_\_\_\_\_  
High School Friends \_\_\_\_\_  
Military Friends \_\_\_\_\_  
Neighbors \_\_\_\_\_  
Parents' Friends \_\_\_\_\_

# MY LEVELS OF SUPPORT

Now that you've listed out your network of support, let's try and come up with a goal for your Challenge! Under each dollar amount, try and list some names of people on the other worksheet based on how much support you think they would be likely to provide. It's ok if you can't fill all the lines in one section or you have more names than lines in another, the point is to try and visualize your levels of support.

After you have your names, put an estimated total amount of support from each group in the boxes and then add those together to come up with a goal for your Orangewood Challenge!

## Group A: \$25-\$99

Group A Estimate:

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## Group B: \$100-\$499

Group B Estimate:

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## Group C: \$500-\$999

Group C Estimate:

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## Group D: \$1,000+

Group D Estimate:

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### DID YOU KNOW?

The average successful Challenger meets their goal by securing **20 gifts** with an average value of **\$416**

**MY GOAL:**